ФАРМАЦЕВТИЧНА ФІРМА
Дарниця

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на № _____ від _____

Director CONIM LLC
Mr. Kitaevskiy A.

REFERENCE LETTER

In the fourth quarter of 2018, CONIM ™ completed implementation and pass to go-live the following SAP systems functionality:

1. Building a budget model based on the SAP BPC system as part of the following budgets:

• Operational budgets;
• Capital Investment budgets;
• Financial budgets;
• Naturally Cost Budgets;
• Budgets of the cost of new products;
• Forecast financial statements (P & L, Cash Flow, Balance sheet);
• Integrating the SAP BPC budget model with actual production, logistics and finance data in SAP ERP.

2. Building a business - process of consolidation of financial statements for a group of companies: accounting for intragroup transactions, the formation of consolidation adjustments, the calculation of minority share, the formation of consolidated financial statements according to IFRS such us:

• **CONSOLIDATED BALANCE SHEET**
• **PROFIT AND LOSS STATEMENT**
• Cash Flow Statement;
• Equity report;
• Disclosure to the financial statements

3. Formation of management reporting for a separate company and consolidated management reporting for a group of companies – planned and actual P & L based on the SAP CO-PA module data (accounting of planned / actual costs and revenues by element scheme).

4. Formation of payment budget and budget obligation, control of budget limits, development of a payment system based on the SAP FM module.

The implementation of all the above tasks was the result of the professionalism of the project team and a responsible approach to project management from CONIM.

The works were performed in accordance with the condition of the concluded contract with CONIM and approved design solutions.

CFO _____ Bezuskyi Dmytro