

**АТ "Ветропак
Гостомельський Склозавод"**

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**Mr. Alexey Kitaevskiy
Executive Director
LLC "Conim Group"**

Reference Letter

Open Joint Stock Company "Vetropack Gostomel Glass Factory" hereby confirms that during 2013 -2014 year company **CONIM** took part in the Rollout project of SAP ERP system in our company. **CONIM** was involved as expert in localization of SAP ERP system according to legal requirements of Ukraine and local business needs.

The major functionality and specifics of the project **CONIM** implemented are the following:

1. Project language is English. The project was implemented with participation of global SAP partner of Vetropack Holding Swiss company **LODESTONE LLC**;
2. Into project scope was included implementation of Vetropack global template of business process which works in five European countries and taking into account legal requirements of Ukraine. Functional scope of rollout project included the following SAP modules: FI, FI-AA, FI-SL, CO, MM, WMS, PP, SD.
3. Financial accounting was implemented based on new flexible general ledger and reflects accounting in the following perspective:
 - Accounting according IFRS standards(new chart of accounts was developed);
 - Accounting according Swiss GAAP standards;
 - Accounting according Austrian GAAP standards.
4. Complete tax accounting of enterprise was implemented. Specifically it should be noted that FI-SL implementation was performed simultaneously with all other ERP functionality.
5. Four integration interfaces were developed within project scope – 3 with client bank systems and one with salary accounting system;
6. Harmonized and centralized concept of master data was implemented common for all seven plants of Vetropack Holding;
7. Some specific solutions were implemented during the rollout project due to contradictions between global template approach and Ukrainian legislation.

Rollout Project was completed within agreed time and recognized successful. It should be noted that significant role in the project success has made highly skilled team of **CONIM** consultants who were involved into project execution.

We can recommend **CONIM** Company as a reliable SAP implementation services provider and can assure **CONIM** as business and responsible partner.

Sincerely,

**Chief Financial Officer
Vetropack Gostomel Glass Factory JSC**



Nataliia Bukreieva